

Date: - October 30, 2020- November 23, 2020

Venue: ECOWAS Commission,

Town: ABUJA **Country:** Nigeria

PERIOD OF ADVERTISEMENT: October 30, 2020- November 23, 2020

CLIENT: ECOWAS COMMISSION

SOURCE OF FUNDING: ECOWAS Budget

TYPE: Expressions of Interest

Title: SELECTION OF A CONSULTANCY SERVICE FOR THE REVIEW OF WEST AFRICA
COMMON INDUSTRIAL POLICY (WACIP) STRATEGY 2020-2025

1. The ECOWAS Commission intends to use its resources to finance a service contract with a consulting firm (could be a single firm or a consortium thereof) that will be responsible for the **REVIEW OF WEST AFRICA COMMON INDUSTRIAL POLICY (WACIP) STRATEGY 2020-2025**.

2. The WACIP Vision is to **maintain a solid industrial structure which is globally competitive, environmentally friendly and capable of significantly improving the living standards of the people by 2030**. To realize this vision and the overall objectives of WACIP an action plan was conceptualized with ten programmes namely:

- Development of micro-enterprises, SMEs/SMLs and major industries
- Industrial research and development programme
- Development of regional intellectual property rights (IPRs)
- Development of regional financing
- Business opportunity information management system
- Creation of regional industrial partnership network
- Infrastructural development
- Standardization, Quality Assurance, Accreditation and Metrology (SQAM)
- Managerial capacity and skills Development
- Industry restructuring and upgrading.

- a. The **goal** of the strategy review is encapsulated in the vision of the West Africa Common Industrial Policy (WACIP) which is to *“maintain a solid industrial structure which is globally competitive, environmentally friendly and capable of significantly improving the living standards of the people by 2030”*.
- b. The **purpose** of developing the strategy is to *“create a market-driven industrial sector that is regionally and globally competitive based on the comparative and competitive advantages of Member States of ECOWAS”*.
- c. The **core objective** of revised WACIP strategy is to provide a regional approach to industrialization of ECOWAS and thereby help align both public and private sector efforts toward realizing the regional industrialization goal.

3. The overall duration of the assignment is estimated at three (3) Calendar months.
4. The ECOWAS Commission invites specialized Consulting firms to submit their candidacy for the services described above. Interested, eligible and qualified Consulting firms must provide full information on their qualifications and experience, demonstrating that they are qualified and experienced in providing similar services.

The **criteria** for shortlisting are as follows:

The Firm should have performed similar exercise in the industrial sector and has adequate knowledge of the ECOWAS industrial sector. Firms having the required experience and competence relevant to the assignment shall be assessed and compared, and the best qualified and experienced firm shall be selected. Each firm should have resource persons with capacity to speak and understand any of the three ECOWAS official languages (English, French or Portuguese).

At least a team of resource persons with relevant experience are needed for the selection process.

1. The lead consultant should have at least Master's Degree in economics, social sciences, industrial engineering or technology management with over 10 years of professional experience in industrial policy formulation, monitoring and evaluation of industrial performance and capacity to conduct situational analysis.
2. The other members of the team should be skilled in policy, strategy development and evaluation and relevant experiences in the industrial sector.

In addition, the firm should be registered and the individual resource persons should have cognate experience in industrial performance appraisal and analysis, as well as extensive knowledge of the ECOWAS Region.

NB: In addressing the above listed criteria, consulting firms must provide tangible evidence and detailed references for all claims made in terms of experience and capabilities, similar assignments, etc. Each reference provided should be summarized on a project sheet, and will be considered and accepted only if the candidate attaches supporting documents indicating the contact information of the contracting authorities so as to facilitate verification of the information provided, covering contracts OR copies of attestation(s) of good performance of each contract presented, as issued and signed by the Client.

5. Interested Consulting firms may apply as a consortium or partnership to ensure and/or boost their consolidated capacities to execute the assignment.

The **eligibility criteria**, the preparation of shortlist, and the selection procedure shall comply with the ECOWAS Rules and Procedures for the Use of Consultants" (ECOWAS Procurement Code), available on its website: <http://www.ecowas.int> .**The procedure will be based on Fixed Budget Selection (FBS) and a shortlist of six (6) firms, which present the best profiles with all claims dully substantiated, shall be drawn up** for further consideration

after the expression of interest. Also, firms that are part of an international network are to submit only one expression of interest as a network. **Please note that the selected Consultant firm will be expected to submit all required reports in English and French.**

NB. This Expression of Interest (EOI) is addressed to all eligible Consulting Firms and the budget for this assignment is fixed at **USD85, 000** only. Financial Proposals above the fixed budget shall not be accepted.

Interested Consultant firms may obtain further information at the address below during office hours: **Monday to Friday from 9.00 am (GMT+1) to 3.00 pm (GMT+1):**

The Procurement Division, Directorate of General Administration, ECOWAS Commission, Plot 101, Yakubu Gowon Crescent, Asokoro District, P. M. B. 401 Abuja, Nigeria or by E-mail to the following addresses: sbangoura@ecowas.int with copy to procurement@ecowas.int; kajoku@ecowas.int; jumoren@ecowas.int

NB: The attention of interested Consulting firms is particularly drawn to **Article 118 of the ECOWAS Revised Procurement Code (“Infringements by Candidates, Bidders and Awardees”)**, providing information on corrupt or fraudulent practices in competing for or executing a contract. In addition, please refer to the following specific information on conflict of interest related to this assignment as per **“Article 119 of the ECOWAS Revised Procurement Code.**

6. Expression of Interest (**1 original and 3 copies**) can be delivered in sealed envelopes and clearly marked **“Selection of Consultant for the REVIEW OF WEST AFRICA COMMON INDUSTRIAL POLICY (WACIP) STRATEGY 2020-2025** to the address below latest by **November 23, 2020 at 11.00 a.m (GMT+1), Nigeria Time.**

The ECOWAS Tender Box is located in the Directorate of General Administration, Procurement Division, 1st Floor ECOWAS Commission, 101 Yakubu Gowon Crescent, Asokoro District, P. M. B. 401 Abuja Nigeria.

Please note that electronic submissions are also accepted and shall be sent to procurement@ecowas.int with copy to sbangoura@ecowas.int; kajoku@ecowas.int; jumoren@ecowas.int

This EOI is also published on the ECOWAS website <http://www.ecowas.int/doing-business-in-ecowas/ecowas-procurement>

Commissioner, General Administration & Conference