

Project: Support to West Africa Gulf of Guinea Integrated Maritime Security (SWAIMS)		
Contract: Supply, Delivery, Installation, Testing, Maintenance, Training and After Sales Service of Equipment to ECOWAS Maritime Centres and ECOWAS Multinational Maritime Coordination Centres		
Publication Ref.: EuropeAid/140806/IH/SUP/Multi		
Subject: Clarification No.1 to Questions by Tenderers.		
S/N	REQUEST/QUESTION	CLARIFICATION
PLEASE NOTE THAT SOME OF THE CLARIFICATIONS PROVIDED HERE ARE THE SUBJECT OF CORRIGENDUM NO. 1		
LOT 1		
1.	<p>Annex II + III Technical Specifications <u>Lot 1 - Item 4: Vessel Monitoring System Unit (VMS):</u></p> <ul style="list-style-type: none"> • Internationally certified AIS Class B Transceiver • Real time, zero latency tracking and monitoring • Dual terrestrial and satellite communication • Two-way communication – status polling • Anti-tamper & anti-spoofing technology • Dynamic transmit encryption • Integrated vessel activity audit (VAA) system • Vessel activity and location alert system • VMS-Connect™ system for enhanced onboard data collection and reporting • Ruggedized – water, weather, shock & vibration proof • SOS search & rescue alert <p>QUESTION: Please specify if “Vessel Monitoring System Unit (VMS)” will be vessel mounted or land based?</p>	<p>This system is going to be mounted in Maritime Centres which are land based (On the littoral).</p>
2.	<p><u>Lot 1 - Item: 5 Data Server</u> The following information is required:</p> <ol style="list-style-type: none"> 1. Hard Disk capacity needed 2. Memory needed 3. Tower or rack model <p>QUESTION: If rack is there an existing rack for it to fit into?</p>	<p>Please see the information below for the item:</p> <ol style="list-style-type: none"> 1. Hard Disk capacity: 512 GB 2. Memory needed: 32GB memory 3. Rack model required. There is no existing rack.

3.	<p><u>Lot 1- Item 11 - Colour Printer & Photocopier</u> You have specified 2 different speeds for the requested photocopier, 60 to 70 ppm and with 16 ppm for colour printing.</p> <p>QUESTION: In order to offer such a machine, we kindly ask you to provide us with the below details:</p> <ol style="list-style-type: none"> 1. What is the actual required speed? Is it 60 ppm? Is it 70 ppm? Or is it 16 ppm? 2. Do you need a color photocopier or only black and white photocopier? 3. What is the paper size that you require to print? 4. Do you need it to support A4 and A3 paper? 5. Do you require finishing features? Like stapling, sorting, etc...? 	<p>Please see response below:</p> <ol style="list-style-type: none"> 1) 70ppm 16ppm is the speed requested for colour printing 2) we need a colour photocopier (It is written in the title) 4) Support A4 and A3 5) Finishing features are not required
4.	<p>Annex II + III Technical Specifications <u>Lot 1- Item 12 Land Mobile VHF Radios</u> It is requested DC power cable only without power supply. QUESTION: Please clarify whether you need an AC/DC power supply for these radios? If AC/DC power supply is not required, please clarify how you plan to power these radios with only DC power cable?</p>	<p>AC /DC power supply required</p>
5.	<p><u>Lot1- Item 14 Fixed Mount Marine VHF Radio, class D</u> QUESTION: It is requested DC power cable only without power supply. Please clarify whether you need an AC/DC power supply for these radios? If AC/DC power supply is not required, please clarify how you plan to power these radios with only DC power cable?</p>	<p>AC /DC power supply required</p>
6.	<p><u>Lot 1 - Item 14: Fixed Mount Marine VHF Radio, class D</u> QUESTION: Are these “stand alone” units or are they to be remotely controlled from a central control centre? If the units are to be remote controlled, please indicate how many operator workstations will be required?</p>	<p>These are stand-alone units / no remote controls.</p>
7.	<p><u>Lot 1 - Item 15: High Frequency Transceivers</u> QUESTION: Are these “stand alone” units or are they to be remotely controlled from a central control centre? If the units are to be remote controlled, please indicate how many operator workstations will be required?</p>	<p>These are stand-alone units.</p>
8.	<p><u>Lot 1- Item 15 High Frequency Transceivers</u> It is requested DC power cable only without power supply. QUESTION: Please clarify whether you need an AC/DC power supply for these radios? If AC/DC power supply is not required, please clarify how you plan to power these radios with only DC power cable?</p>	<p>AC /DC power supply required</p>
9.	<p><u>Lot 1- Item 19 Portable Standing Air Conditioner, Dehumidifier</u> The power supply requested: 110-120V/60hz; is an American power standard that</p>	<p>Power supply 220V/60hz (voltage used in West Africa)</p>

	<p>may not be compatible with power standard used in beneficiary countries. QUESTION: Please confirm that you need Power supply: 110-120V/60hz for this item for all beneficiary countries.</p>	
10.	<p><u>Lot 1 - Item 19: Portable Standing Air Conditioner, Dehumidifier</u> The Power Supply for this Item is 110 -120V/60hz This rating is lower than most Africa Countries who 220 - 240/50 -60hz A Step-up Device would be required as well.</p>	Power supply 220 CV/ 60hz.
11.	<p><u>Lot 1- Item 21 CCTV Security Systems</u> QUESTION: It is required 8 box CCTV Camera. Please clarify what do you mean with 8 box CCTV Camera?</p>	Box Cameras are professional quality CCTV security cameras that allow the user flexibility in designing a security camera best suited for the expected needs. Box cameras also allow easy replacement or upgrading of the camera/enclosure/lens combination. Box cameras are also dual voltage cameras, meaning either 24VAC or 12VDC power can be used. In the long run box security cameras also outlast bullet and dome cameras, which makes them an ideal choice for large scale installations.
12.	<p><u>Lot 1- Item 21 CCTV Security Systems</u> The Specifications recommended and required is an analogue system. The digital system is best in terms of maintenance, performance and quality of picture amongst others. QUESTION: Can we offer the Digital CCTV Security System?</p>	Digital system (minimum of 2 megapixels. IP cameras. Infrared Constant Speed Dome Camera, 10 X zoom)
13.	<p><u>Lot 1- Item: 22 Medium Safe</u> It is required for this item: Exterior Dimensions 650 X 445 X 400 HxWxD (mm). Interior Dimensions 550 X 365 X 296 HxWxD (mm). Double walled steel door and body Weight max 55 kgs</p> <p>There is no safe in the market having the above dimensions with double walled steel door and body and having a weight max 55kg. A safe with such dimensions and specifications does not have a weight less than 120kg. QUESTION: Hence, please confirm that a safe with 120Kg is acceptable.</p>	The kind of safe with the precised dimensions is required; nevertheless, a safe of 120 kg could be acceptable, see corrigendum.
LOT 2		
14.	<p>Annex II + III Technical Specifications <u>Lot 2, item 1 (stand-by generator):</u> QUESTIONS: Besides the equipment itself, we would need to know: o Is the generator open or with canopy? o Is the electric installation on the different sites ready to receive the equipment?</p>	In the framework of this tender, any proposal of generator should include a canopy.

	<ul style="list-style-type: none"> o Are there any electrical works needed in order to install the equipment? If so, for example concerning the cabling and the other required materials necessary for the proper installation and start-up of the equipment (for example the fuel), will they be provided by the Contracting Authority? o The maintenance requested is of 3 years, however the warranty period of the project is only 1 year. Should we consider 1 or 3 years for the warranty of this item? o How are the accessibilities to the site where the generator is going to be installed? This generator is of high power and needs a special type of transport, so this information is very important. 	<p>Normally the centres are already equipped with a generator, which need to be changed, so the electric installation on the different sites should be ready to receive the equipment</p> <p>There may be some little work to do, it depends on the centre. where the generator is going to be allocated.</p> <p>Normally all centres have a reserve of fuel</p> <p>Maintenance requested for 3 years, warranty 1 year</p> <ul style="list-style-type: none"> • Accessibilities to the different sites are of course different but easy. In Cotonou the access to the centre is through an hotel property, Abidjan (Côte d’Ivoire) directly by the street, Accra is in the Historical Osu Castle and Praia just after the main commercial port entry. So, they are very accessible.
15.	<p><u>Lot 2 - Item 2: Heavy Duty Uninterruptible Power Supply</u></p> <p>QUESTION: Is it a UPS with on-line, double conversion VFI technology or with line-interactive technology?</p>	<p>UPS are required with on line double conversion VFI Technology</p>
16.	<p><u>Lot 2 - Item 3: Automatic Voltage Regulator – Stabilizer</u></p> <p>QUESTIONS:</p> <ul style="list-style-type: none"> • Is the input voltage operating interval of 130 – 260Volts acceptable? • Is the total efficiency >96% acceptable? 	<ul style="list-style-type: none"> • Input voltage operating interval of 130 – 260 Volts • Total efficiency >96% acceptable
17.	<p><u>Lot 2 - Item 4: Solar power inverter:</u></p> <p>QUESTIONS: We would need more information concerning this item:</p> <ul style="list-style-type: none"> • What are the powers for solar panels and for the inverters? • What is the application where the equipment is going to be installed? • What voltage and AC output power is needed? • What is the battery voltage and the AC output power? • More detailed specifications of where the equipment is going to be installed. 	<p>Solar panels must be provided with the solar power inverter</p> <p>e.g. Power 3000W, complete Solar Kit, including: 2 x 130 (or 150 W) solar panels + 20-AMP solar charge controller + two 12V 100AH deep cycle battery + 2pcs of battery cables (pcs positive cable and 1 pcs negative) + Cable for connecting the inverter to 24V.</p> <p>This solar inverter will be used in priority by monitoring systems (Necessity of constant maritime surveillance)</p> <p>Application Maritime domain awareness</p> <ul style="list-style-type: none"> • The equipment is going to be installed in maritime operational centres on the Coastline of the Gulf of Guinea
18.	<p><u>Delivery addresses:</u></p> <p>QUESTION: Concerning the different delivery locations requested for the items under Lot 2, in order to have a more precise idea of the logistics costs, we are requesting, at least, the cities where the delivery and installation of the different equipment is going to happen.</p>	<p>See the different locations and addresses attached herewith on a separate list.</p>

GENERAL

19.	<p>Tender Form for Supply Contract</p> <p>1. Item No. 5 - Field of Specialisation - say Maximum of 10 Specialisms further down in</p> <p>2. Contract Notice Page 4 of 7 it says Lot 1: 15 staff currently working for the tenderer in fields related to this contract</p> <p>QUESTION: Can the numbers be confirmed on how many are required?</p>	<p>The table in point 5 of the Tender Submission Form (Fields of Specialisation) refers to the specialisms relevant to this contract of each <u>legal entity</u> making this tender to indicate areas where the legal entity has significant experience. A maximum of 10 specialisations can be indicated.</p> <p>The Contract notice refers to the Professional Capacity of the tender to prove the availability of the required <u>number of staff in fields related to this contract</u></p>
20.	<p>QUESTION: We would like to clarify if the Tender Guarantee can be issued by an Insurance Firm. Is any particular Insurance Firm preferred by the Contracting Authority?</p>	<p>There is no preferred firm. However, the financial institution which can include an insurance firm must be financially viable and reliable. Please see response to Question 21.</p>
21.	<p>QUESTION: With reference to the above publication reference, please state in simple terms the acceptable Bank Guarantee for the above contract notice. Is insurance Bond Acceptable from reputable insurance firm e.g. Universal insurance Plc or Bank Guarantee from Commercial Bank only</p>	<p>Financial Guarantees may be supplied in the following forms: a bank guarantee, a bond provided by an insurance and/or bonding company, a bank cheque, a certified cheque, an irrevocable letter of credit, a cash deposit with the contracting authority. Please note that Financial Guarantees will be verified.</p>
22.	<p>In Article 32: QUESTION: Can we get the difference between Warranty Conditions in General Conditions and Special Conditions.</p> <p>Also See Given Requirements in Section 11 of Instruction to Tenderers Part 3 as well. Warranty Conditions in General Conditions & Warranty Conditions in Special Conditions.</p>	<p>There is no difference between the texts on Warranty Conditions in the Special and General Conditions. The Special Conditions amplify and supplement the General Conditions where necessary and govern the contract. Unless the Special Conditions provide otherwise, the General Conditions remain fully applicable.</p> <p>Point 11 of the Instructions to Tenderers requires the tenderer to provide the information in free-text format in accordance with the warranty conditions laid down.</p>